

**THE INSTITUTE OF PUBLIC ADMINISTRATION (IPA) - ZANZIBAR**  
**NAME OF THE TECHNICAL INSTITUTE**

**DEPARTMENT OF BUSINESS STUDIES**  
**NAME OF DEPARTMENT**

**Overall Summary of Results**

**NTA Level 4      Field of Study : Business Management**

**Year of Study 2017**

**Semester 2**

**Date of Results Submission**

**Weight: CA 40**

**Weight: SE 60**

<b>Module Title</b>	<b>MARKETING AND CUSTOMER SERVICES</b>	<b>SALESMANSHIP</b>	<b>MANAGEMENT INFORMATION SYSTEM</b>	<b>ELEMENTARY OF MANAGEMENT</b>	<b>ENTERPRENEURES HIP SKILLS</b>	<b>INTRODUCTION TO MICRO FINANCE</b>	<b>Remarks</b>
<b>Module Code</b>	<b>CBM 4101</b>	<b>CBM4102</b>	<b>CBM4103</b>	<b>CBM4104</b>	<b>CBM4105</b>	<b>CBM4106</b>	
<b>Max. Marks</b>	<b>GD</b>	<b>GD</b>	<b>GD</b>	<b>GD</b>	<b>GD</b>	<b>GD</b>	
<b>EXAMINATION NUMBER</b>							
IPA/CBM 2.10/17/001	<b>B</b>	<b>B</b>	<b>B</b>	<b>A</b>	<b>B+</b>	<b>B+</b>	PASS
IPA/CBM 2.10/17/002	<b>B+</b>	<b>C</b>	<b>C</b>	<b>B</b>	<b>B</b>	<b>B</b>	PASS
IPA/CBM 2.10/17/003	<b>B</b>	<b>B</b>	<b>B</b>	<b>B</b>	<b>B</b>	<b>A</b>	PASS
IPA/CBM 2.10/17/004	<b>B</b>	<b>B</b>	<b>C</b>	<b>B</b>	<b>B</b>	<b>C</b>	PASS
IPA/CBM 2.10/17/005	<b>A</b>	<b>B</b>	<b>C</b>	<b>A</b>	<b>A</b>	<b>B</b>	PASS
IPA/CBM 2.10/17/006	<b>B+</b>	<b>B+</b>	<b>B</b>	<b>A</b>	<b>A</b>	<b>B</b>	PASS
IPA/CBM 2.10/17/007	<b>B+</b>	<b>B</b>	<b>B</b>	<b>B</b>	<b>B+</b>	<b>A</b>	PASS
IPA/CBM 2.10/17/009	<b>B+</b>	<b>B</b>	<b>C</b>	<b>B+</b>	<b>B</b>	<b>B</b>	PASS
IPA/CBM 2.10/17/010	<b>B</b>	<b>B</b>	<b>A</b>	<b>C</b>	<b>B+</b>	<b>B</b>	PASS
IPA/CBM 2.10/17/011	<b>A</b>	<b>A</b>	<b>B+</b>	<b>A</b>	<b>A</b>	<b>A</b>	PASS
IPA/CBM 2.10/17/012	<b>B</b>	<b>C</b>	<b>C</b>	<b>C</b>	<b>B</b>	<b>B</b>	PASS
IPA/CBM 2.10/17/013	<b>C</b>	<b>B+</b>	<b>C</b>	<b>B</b>	<b>B</b>	<b>A</b>	PASS
IPA/CBM 2.10/17/014	<b>B</b>	<b>B</b>	<b>B</b>	<b>B</b>	<b>B+</b>	<b>A</b>	PASS

IPA/CBM 2.10/17/015	<b>B+</b>	<b>B</b>	<b>C</b>	<b>C</b>	<b>B+</b>	<b>B</b>	PASS
IPA/CBM 2.10/17/016	<b>B+</b>	<b>B</b>	<b>C</b>	<b>B</b>	<b>B</b>	<b>C</b>	PASS
IPA/CBM 2.10/17/017	<b>B+</b>	<b>B</b>	<b>C</b>	<b>A</b>	<b>B+</b>	<b>B</b>	PASS
IPA/CBM 2.10/17/018	<b>B+</b>	<b>B</b>	<b>B</b>	<b>B+</b>	<b>B</b>	<b>B</b>	PASS
IPA/CBM 2.10/17/019	<b>B+</b>	<b>B</b>	<b>B</b>	<b>B</b>	<b>B</b>	<b>B+</b>	PASS
IPA/CBM 2.10/17/020	<b>B+</b>	<b>B</b>	<b>B</b>	<b>B</b>	<b>B+</b>	<b>C</b>	PASS
IPA/CBM 2.10/17/021	<b>B+</b>	<b>B</b>	<b>B</b>	<b>B</b>	<b>C</b>	<b>A</b>	PASS